

| | А | В | С | D | E | F | G | Н |
|---|------------------------|------------------|----------|----------|-------------|-----------|-----------|------------|
| 1 | Region | Work Comp | Training | Postings | Emerg.Exits | Fire Ext. | Standards | Stock Room |
| 2 | 10-Northern, IL Region | 86.93% | 68.71% | 61.05% | 84.57% | 73.11% | 82.64% | 83.17% |
| 3 | 11-Southern, IL Region | 84.19% | 43.40% | 68.90% | 84.77% | 70.99% | 86.66% | 84.53% |
| 4 | 12-Central, IL Region | 86.34% | 64.52% | 57.31% | 82.77% | 67.03% | 82.26% | 80.53% |
| 5 | 13-Eastern, IL Region | 91.38% | 77.07% | 69.10% | 91.05% | 80.26% | 87.85% | 89.94% |
| 6 | | | | | | | | |

Legend

Work Comp 100% = Full Compliance to 7 "Workers Compensation" Key Safety Indicators.

Training 100% = Full Compliance to 4 "Training Documents" Indicators. **Postings** 100% = Full Compliance to 3 "Posting" Key Safety Indicators.

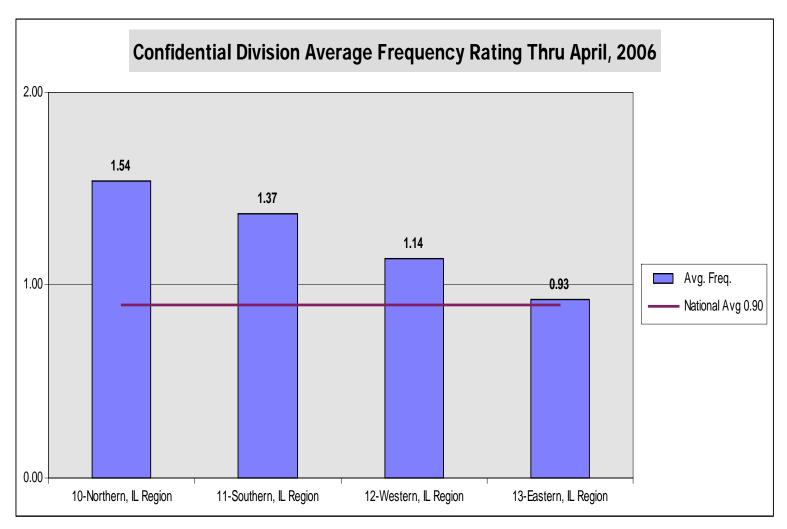
Emerg. Exists 100% = Full Compliance to 3 "Emergency Exit" Key Safety Indicators. Fire Ext. 100% = Full Compliance to 5 "Fire Extinguisher" Key Safety Indicators.

Standards 100% = Full Compliance to 7 "Store Operations Standards" Key Safety Indicators.

Stock Room 100% = Full Compliance to 6 "Stock Room Standards" Key Safety Indicators.

Safety 100% = Full Compliance to All the Above Key Safety Indicators.

Nat.Avg National Average for the Above.



| | А | В | С | D | Е | F | G | Н |
|---|------------------------|------|------|------|------|-----------|---------|---|
| | Region | wc | GL | PL | AL | All Lines | Nat.Avg | |
| 2 | 10-Northern, IL Region | 0.44 | 0.57 | 0.53 | 0.01 | 1.54 | 0.90 | |
| 3 | 11-Southern, IL Region | 0.35 | 0.52 | 0.50 | 0.00 | 1.37 | 0.90 | |
| 4 | 12-Western, IL Region | 0.29 | 0.45 | 0.40 | 0.00 | 1.14 | 0.90 | |
| 5 | 13-Eastern, IL Region | 0.17 | 0.28 | 0.48 | 0.00 | 0.93 | 0.90 | |
| 6 | | | | | | | | |
| | | | | | | | | |

Legend

Average Number of New "Worker Comp" Cases (in the Last 2 Calendar Years) per Location.

Average Number of New "General Liability" Cases (in the Last 2 Calendar Years) per Location.

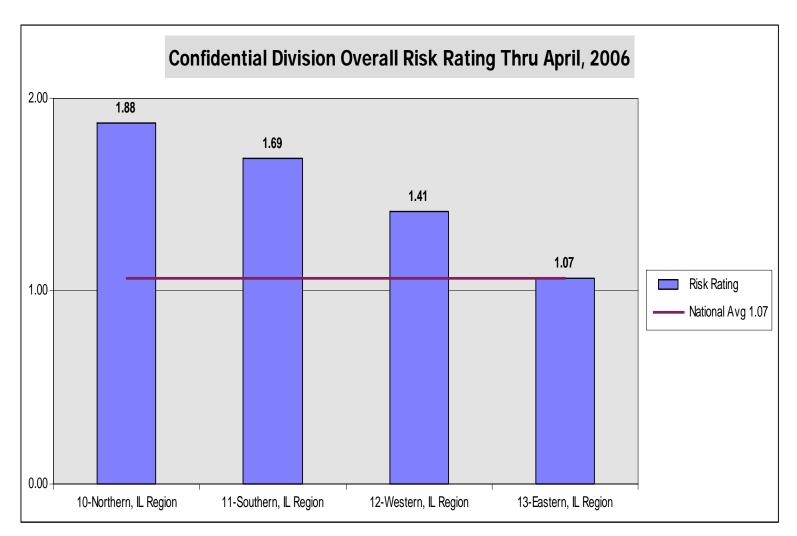
Average Number of New "Product Liability" Cases (in the Last 2 Calendar Years) per Location.

Average Number of New "Auto Liability" Cases YTD (in the Last 2 Calendar Years) Location.

All Lines

Average of the New Cases For "All Lines" YTD (in the Last 2 Calendar Years) Location.

National Average for the above Average.



| | Α | В | С | D | Е | F | G | Н |
|---|------------------------|--------|-------|------|----------|---|---|---|
| 1 | Region | Safety | Freq. | Risk | Nat. Avg | | | |
| 2 | 10-Northern, IL Region | 78.45 | 1.54 | 1.88 | 1.07 | | | |
| 3 | 11-Southern, IL Region | 76.49 | 1.37 | 1.69 | 1.07 | | | |
| 4 | 12-Western, IL Region | 75.85 | 1.14 | 1.41 | 1.07 | | | |
| 5 | 13-Eastern, IL Region | 84.92 | 0.93 | 1.07 | 1.07 | | | |
| 6 | | | | | | | | |
| | | | | | | | | |

Legend

Safety The Average % Compliance to All Key Safety Indicators (from the 1st chart).

Freq. The Average Number of New Cases For "All Lines" (in the Last 2 Calendar Years) per Location (from the 2nd

chart).

"Risk" Internal rating value used to compare facility Risk / Safety exposures. The Safety %Compliance Overall Score

and the Average Frequency YTD Per Location are used to develop a snapshot exposure rating for comparison

purposes within XYZ Retail facilities.

Nat.Avg National Average for the above Overall Risk Rate.